#### **Accounting**

#### Overview

**Course Description:** Understanding finances is essential in today's society. This class is designed for students who plan on entering the world of business, but it will also help anyone learn how to manage money. Accounting I includes learning the business language: assets, liabilities, balance sheets, accounts, journals, etc. Several problems are presented to the student requiring knowledge of the complete bookkeeping cycle for an entrepreneurship. In this class, the student works on at least two practice sets. During the final six weeks of the year, a practice set is completed that covers all the likely problems that an accountant would encounter on the job.

**Course Rationale:** Free college credits (JCC Accounting course number ACC231 and Quickbooks BUS130) can be obtained by taking the Accounting I class for two complete trimesters (A & B). By researching the college a student is interested in going to, they can find out if articulation is available for the class. This means that they would not need to take the class in college. They would receive the college credits from the high school course.

Grades: 12

Prerequisites: None

Other: 2 Trimesters

#### **Units of Study**

Unit Title	Length of Study
Accounting A Accounting and Careers	2 days
Unit 1: Chapter 1, Sole Proprietorship-Service Business	5 days
Unit 1: Chapter 2, Analyzing Transaction into Debit and Credit Parts	5 days
Unit 1: Chapter 3, Journalizing Transactions	3 days
Unit 1: Chapter 5, Cash Control Systems	3 days
Unit 1: Chapter 6, Worksheet (Financial Reports)	3 days
Unit 1: Chapter 7, Financial Reports	3 days
Unit 1: Chapter 8, Adjustments and Closing Entries	3 days
Accounting B Accounting: Partnerships and Corporations	2 days
Unit 2: Chapter 9, Journalizing Purchases and Cash Payments	5 days
Unit 2: Chapter 10, Journalizing Sales and Cash Receipts	5 days
Unit 2: Chapter 11, Posting, Quickbooks	5 days
Unit 2: Chapter 12, Preparing Payroll Records	5 days
Unit 2: Chapter 13, Payroll Accounting, Taxes, Reports	5 days
Unit 4: Chapter 14, Forming a Corporation	5 days
Unit 4: Chapter 15, Stock market and distributing dividends	5 days

Course Title: Accounting	Unit 1	Title: <u>Unit 1: A</u>	ccounting and Careers	Length of Unit 2 days
	Grade Level: 12 <sup>th</sup>	grade	Unit <u>1</u> of _	16
STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
AP Accounting Pilot Standards June 201052.0800 Finance (2010)  A. Introduction to Accounting  1. Explain how and why the conceptual framework of accounting and generally accepted accounting principles, provide guidance and structure for preparing financial statements.  2. Describe the information provided in each financial statement and how the statements articulate with each other.  3. Identify business ownership structures.  4. Explain the role of management and the auditor in preparing and issuing an annual report.	I Candefine accounting terms related to accounting careersidentify how accounting serves as a basis for careersidentify the tasks of various accounting occupationsdescribe how communication skills are important in reporting accounting informationdescribe how individuals make ethical business decisions.	Accountant Accounting Accounting Clerk Accounting records Accounting system Bookkeeper Business Ethics Ethics General Office Clerk Private Accountant Public Accounting Firm	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Chapter 1 study guide worksheet</li> <li>Chapter 1 Quiz</li> </ol>	Use dry erase board to display the objective (I can statement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test

Course Title: <u>Accounting</u>	Unit Title: <u>Unit 1: C</u>	hapter 1, Sole Prop	rietorship-Service Business	Length of Unit 5 days
	Grade Level:12 <sup>th</sup> g	grade	Unit <u>2</u> of _	16
STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
Introduction to Accounting (Module 1)  A. Describe the relationship between assets, liabilities and equity on the balance sheet.  B. Identify and explain the classifications within assets, liabilities, and equity.  Accounting Information System (Module 3)  A. Describe the accounting system.  B. Describe the purpose of journals and ledgers and their relationship.  C. Analyze and describe how business transactions impact the accounting equation.  D. Dave Ramsey, Finance Seminar (DVD)  Organize and plan personal finances and use a budget to manage cash flow. Saving and Investing Implement a diversified investment strategy that is compatible with personal goals.  Unit 3, Ch. 8  Discuss how saving contributes to financial wellbeing. Unit 1, Ch. 2  Introduction to Accounting (Module 1)  Journalizing  1. Assets equal Liabilities plus owner's equity 2. Journalize an opening entry	I Can define accounting principles. give examples of service businesses. define what is a proprietorship? state the accounting equation. think about saving for the future. define accounting terms related to starting a service business organized as a proprietorship and to changes that affect the accounting equation. identify accounting concepts and practices related to starting a service business organized as a proprietorship and to changes that affect the accounting equation. classify accounts as assets, liabilities, or owner's equity and demonstrate their relationships in the accounting equation.	Accounting Accounting system Accounting records Financial statements Service business Proprietorship Asset Equities Liability Owner's equity Accounting equation Ethics Business ethics Transaction Account Account title Account balance Capital Revenue Sale on account Expense Withdrawals	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Work independently with students as needed—during class time, before and after school and during lunch</li> <li>Worksheet over analyzing transactions to put in the Accounting Equation. Application 1-4 to 1-8</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Technology  Use dry erase board to display the objective (I can statement) of the day  Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling  Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material Century 21 Textbook Online printed resources Worksheets Written review sheets Chapter Quiz Chapter Test QUICKBOOKS PROGRAM  Web Resources
<ol> <li>Journalize an opening entry</li> <li>Interpret information contained in source documents</li> <li>Follow principles of double-entry bookkeeping in the journalizing process</li> <li>Record entries in special journals</li> <li>Total and post special journals</li> <li>Analyze transactions involving owners' equity</li> </ol>	analyze how transactions affect accounts in an accounting equation.			www.beancounter.com www.moneyskill.org www.practicalmoneyskills.com

Course Title:	Accounting	_     Unit Title: <u> </u>	Unit 1: Chapter 2, Analyz	ing Transaction into Debit and Cred	<u>it Parts                      Length of Unit_  5 days                                   </u>
		Grade Level:	12 <sup>th</sup> grade	Page 3 of 16	

STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
Introduction to Accounting (Module 1)  A. Posting  1. T accounts 2. Posting 3. Balances	I can  define accounting terms related to analyzing transactions into debit and credit parts.  identify accounting practices related to analyzing transactions into debit and credit parts.  use T accounts to analyze transactions showing which accounts are debited or credited for each transaction.  analyze how transactions to set up a business affect accounts.  analyze how transactions affect owner's equity accounts.	T account: Debit Credit Normal balance Chart of accounts	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Work independently with students as needed—during class time, before and after school and during lunch</li> <li>Jeopardy game practicing debits and credits.</li> <li>Quiz over debits and credit.</li> <li>Review quiz before test.</li> <li>Chapter test</li> </ol>	Use dry erase board to display the objective (I can statement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test     Quickbook Program  Web Resources  www.moneyskill.org www.practicalmoneyskills.com

Course Title:	Accounting	Unit Title: <u>Unit 1: Chap</u>	ter 3, Journalizing Transactions	_ Length of Unit_	3 days
	Grade Level	12 <sup>th</sup> grade	Page <u>4</u> of <u>16</u>		

	STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
Journaliz A. B. C. D. E. F. G.	Assets equal Liabilities plus owner's equity Journalize an opening entry Interpret information contained in source documents Follow principles of double-entry bookkeeping in the journalizing process Record entries in special journals Total and post special journals Analyze transactions involving owners' equity	I Can define accounting terms related to journalizing transactions. identify accounting concepts and practices related to journalizing transactions. record transactions to set up a business in a five-column journal. record transactions to buy insurance for cash and supplies on account in a five-column journal. record transactions that affect owner's equity and receiving cash on account in a five-column journal. prove and rule a five-column journal and prove cash.	Journal Journalizing Special amount column General amount column Entry Double-entry accounting Source document Check Invoice Sales invoice Receipt Memorandum Proving cash	1. Chapter vocabulary flash cards/lists 2. Chapter notes 3. Questioning in class during instruction/lecture/notes and independent work time 4. Warm up as entrance questions or exit slips 5. Lesson applications at the end of the chapter. 6. Chapter review worksheet 7. Chapter test	Technology  • Use dry erase board to display the objective (I can statement) of the day  • Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling  • Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material  • Century 21 Textbook  • Online printed resources  • Worksheets  • Written review sheets  • Chapter Quiz  • Chapter Test  • Quickbook Program  Web Resources  www.moneyskill.org
					www.practicalmoneyskills.com

Course Title: Ac	counting	Unit Title:	Jnit 1: Chapter 5, Cash Contr	ol Systems		Length of Unit	3 days
	Grade Level:	12 <sup>th</sup> gra	ade	Page <u>5</u> c	of <u>16</u>	_	

STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
A. Business Checking Accounts  1. Complete check stubs and checks 2. Enter appropriate data on a deposit slip 3. Reconcile a bank statement 4. Follow-up on outstanding checks, including voiding and/or reissuing checks 5. Demonstrate familiarity with online and electronic banking procedures.  B. Credit and Credit Cards 1. Exhibit understanding of credit cards and/or debit cards	I can define accounting terms related to using a checking account and a petty cash fund. identify accounting concepts and practices related to using a checking account. prepare business papers related to using a checking account. reconcile a bank statement. journalize dishonored checks and electronic banking transactions. establish and replenish a petty cash fund.	Code of conduct Checking account Endorsement Blank endorsement Special endorsement Restrictive endorsement Postdated check Bank statement Dishonored check Electronic funds transfer Debit card Petty cash Petty cash slip	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Use dry erase board to display the objective (I can statement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test QUICKBOOKS PROGRAM  Web Resources  www.beancounter.com  www.moneyskill.org  www.practicalmoneyskills.com

Course Title: _	Accounting	Unit Title:	Unit 1: Chapter 6, Worksheet (Financial Reports)	Length of Unit_	3 days
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STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
A. Complete 8 or 10 column worksheets  B. Prepare the needed financial statements from a completed worksheet  C. Verify the financial statements against the worksheet for accuracy  D. Record and post adjusting and closing entries  E. Locate and correct accounting errors  F. Prepare post-closing trial balance from general ledger	I Can define accounting terms related to a work sheet for a service business organized as a proprietorship. identify accounting concepts and practices related to a work sheet for a service business organized as a proprietorship. prepare a heading and a trial balance on a work sheet. plan adjustments for supplies and prepaid insurance. complete a work sheet for a service business organized as a proprietorship. identify selected procedures for finding and correcting errors in accounting records.	Fiscal period Work sheet Trial balance Adjustments Balance sheet Income statement Net income Net loss	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Personal Finance Textbook  Online printed resources  Written chapter worksheets  Written review sheets  Chapter test Quickbook Program  Web Resources www.moneyskill.org  Wuse overhead to present notes and examples so everyone can clearly see and I can see who is struggling  Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material  Personal Finance Textbook  Consumer Math Textbook  Written chapter worksheets  Chapter test  Quickbook Program  Web Resources  www.moneyskill.org  www.practicalmoneyskills.com

STANDARDS COVERED  UNIT BENCHMARKS What do you want students to know, do, and be like?  Licancial Statements (Module 8)  A. Describe the information provided in an income statement, and the purpose of an income statement.  B. Prepare an income statement.  C. Explain the difference in net income and income from continuing operations (discontinued operations, extraordinary items).  D. Describe the information provided in a balance sheet and statement of equity.  E. Prepare a balance sheet and statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of equity.  F. Describe the information provided in statement of each flows, and the purpose of a statement of each flows.	Course Title: Accounting	Unit Title:	Unit 1: Chapte	er 7, Financial Reports	Length of Unit3 days			
STANDARDS COVERED  UNIT BENCHMARKS What do you want students to know, do, and be like?  I Can  A. Describe the information provided in an income statement, and the purpose of an income statement.  B. Prepare an income statement.  C. Explain the difference in net income and income from continuing operations (discontinued operations, extraordinary items).  D. Describe the information provided in a balance sheet and statement of equity, and the purpose of a balance sheet and statement of equity.  E. Prepare a balance sheet and statement of equity and equity and equity and equity and equity and equity and equ	Grade Level: <u>12<sup>th</sup> grade</u> Page <u>7</u> of <u>16</u>							
A. Describe the information provided in an income statement, and the purpose of an income statement.  B. Prepare an income statement.  C. Explain the difference in net income and income from continuing operations (discontinued operations, extraordinary items).  D. Describe the information provided in a balance sheet and statement of equity.  E. Prepare a balance sheet and statement of equity.  E. Prepare a balance sheet and statement of equity.  F. Describe the information provided in statement of cash flows, and the purpose of a proprietorship.  A. Describe the information provided in a income statement of equity.  B. Prepare an income statement of equity.  B. Prepare an income statement of equity.  Component percentages  2. Chapter notes  3. Questioning in class during instruction/lecture/notes and independent work time  4. Warm up as entrance questions or exit slips  D. Lesson applications at the end of the chapter.  b. Lesson applications at the end of the chapter.  c. Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material  Print Material  Print Material  Component percentages  4. Warm up as entrance questions or exit slips  Print Material  Personal Finance Textbook  Consumer Math Textbook  Component percentages  Component percentages  Chapter review worksheet  Chapter review worksheet  Describe the information provided in statement of cash flows, and the purpose of the	STANDARDS COVERED	What do you want students		ASSESSMENTS  How will you know if benchmarks have been	What possible instructional resources could be			
G. Prepare a statement of cash flows using the direct method  ■ Chapter test  ■ Quickbooks Programs  Web Resources  www.moneyskill.org  www.practicalmoneyskills.com	<ul> <li>A. Describe the information provided in an income statement, and the purpose of an income statement.</li> <li>B. Prepare an income statement.</li> <li>C. Explain the difference in net income and income from continuing operations (discontinued operations, extraordinary items).</li> <li>D. Describe the information provided in a balance sheet and statement of equity, and the purpose of a balance sheet and statement of equity.</li> <li>E. Prepare a balance sheet and statement of equity.</li> <li>F. Describe the information provided in statement of cash flows, and the purpose of a statement of cash flows.</li> <li>G. Prepare a statement of cash flows using the</li> </ul>	define accounting terms related to financial statements for a service business organized as a proprietorship. identify accounting concepts and practices related to preparation of financial statements for a service business organized as a proprietorship. prepare an income statement for a service business organized as a proprietorship and analyze an income statement using component percentages. prepare a balance sheet for a service business organized as a	Component	cards/lists  2. Chapter notes  3. Questioning in class during instruction/lecture/notes and independent work time  4. Warm up as entrance questions or exit slips  5. Lesson applications at the end of the chapter.  6. Chapter review worksheet	Use dry erase board to display the objective (I can statement) of the day  Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling  Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material  Personal Finance Textbook  Consumer Math Textbook  Online printed resources  Written chapter worksheets  Written review sheets  Chapter test  Quickbooks Programs  Web Resources  www.moneyskill.org			

Course Title: Accounting	Unit Title: Unit 1:	Chapter 8, Adjustme	nts and Closing Entries	Length of Unit 3 days
	Grade Level: <u>12</u>	<sup>th</sup> grade	Page <u>8</u> of _	<u>16</u>
STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
A. Demonstrate ability to use calculator, adding machine, and computer  B. Demonstrate ability to understand charts and graphs  C. Demonstrate familiarity with basic computer terminology  D. Demonstrate basic familiarity with spreadsheet software	I Can define accounting terms related to adjusting and closing entries for a service business organized as a proprietorship. identify accounting concepts and practices related to adjusting and closing entries for a service business organized as a proprietorship. record adjusting entries for a service business organized as a proprietorship. record closing entries for a service business organized as a proprietorship. record closing entries for a service business organized as a proprietorship. prepare a post-closing trial balance for a service business organized as a proprietorship	Adjusting entries Permanent accounts Temporary accounts Closing entries Post-closing trial balance Accounting cycle	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Personal Finance Textbook  Online printed resources  Written chapter worksheets  Chapter test QUICKBOOKS PROGRAM  Web Resources  www.moneyskill.org  Use dry erase board to display the objective (I can statement) of the day  Lack dry erase board to display the objective (I can statement) of the day  Push day  Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material  Personal Finance Textbook  Online printed resources  Written chapter worksheets  Chapter test QUICKBOOKS PROGRAM  Web Resources  Www.moneyskill.org

Course Title: Accounting	Unit Title: Unit 2,	Chapter 9: Accounting	ng for a Merchandising Busir	nessLength of Unit5 days
	Grade Level: 12	th grade	Page <u>9</u> of _	16
STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
AP Accounting Pilot Standards June 201052.0800 Finance (2010)  Introduction to Accounting Merchandising Business as a Partnership  1. Explain how and why the conceptual framework of accounting and generally accepted accounting principles, provide guidance and structure for preparing financial statements.  2. Describe the information provided in each financial statement and how the statements articulate with each other.  3. Identify business ownership structures.  4. Explain the role of management and the auditor in preparing and issuing an annual report.	I Can Define accounting terms related to purchases and cash payments for a merchandising business. Identify accounting concepts and practices related to purchases and cash payments for a merchandising business. Journalize purchases of merchandise using a purchases journal.  Journalize cash payments and cash discounts using a cash payments journal.  Prepare a petty cash report and journalize the reimbursement of the petty cash fund.  Total, prove, and rule a cash payments journal and start a new cash payments journal page. Journalize purchases returns and allowances and other transactions using a general journal.	Merchandise Merchandising business Retail merchandising Business Wholesale merchandising business Corporation Share of stock Capital stock Stockholder Special journal Cost of merchandise Markup Vendor Purchase on account Purchase journal Special amount column Purchase invoice Terms of sale Cash payments journal Cash discount Purchases discount General amount column List price Trade discount Contra account Cash short Cash over Purchases return Purchases allowance Debit memorandum	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Use dry erase board to display the objective (I can statement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer QUICKBOOKS PROGRAM  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test

Course Title: Accounting Unit Title: Unit 2, Chapter 10: Journalizing Cash Receipts and Sales Length of Unit 5 days								
	Grade Level: 12 <sup>th</sup> grade Page 10 of 16							
STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?				
1. Describe the differences between the periodic and perpetual inventory systems.  2. Record business transactions using the periodic inventory system and the perpetual inventory system.  3. Describe the difference between the gross price method and the net price method.  4. Record business transactions using the gross price method and the net price method.  5. Determine cash paid for inventory and operating expenses.	I Can  Define accounting terms related to sales and cash receipts for a merchandising business.  Identify accounting concepts and practices related to sales and cash receipts for a merchandising business.  Journalize sales on account using a sales journal.  Journalize cash receipts using a cash receipts journal.  Record sales returns and allowances using a general journal.	Customer Sales tax Sales journal Cash sale Credit card sale Point-of-sale (POS) Terminal Terminal summary Batch report Batching out Cash receipts journal Sales discount Sales return Sales allowance Credit memorandum	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Use dry erase board to display the objective (I canstatement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test QUICKBOOKS PROGRAM  Web Resources  www.beancounter.com  www.moneyskill.org  www.practicalmoneyskills.com				

STANDARDS COVERED  UNIT BENCHMARKS What do you want students to know, do, and be like?  Accounting for Merchandising Companies (Module 2 & 4.)  Lidently and describe the cost flow accounting for Merchandising Companies (Module 2 & 4.)  Lidently and describe the cost flow accounting for Merchandising Companies (Module 2 & 4.)  Pepager a schedule of cost of goods manufactured, a schedule of cost of goods accounts receivable ledger.  ———————————————————————————————————	Course Title: <u>Accounting</u>	Unit Title:Unit	2, Chapter 10: Journali	zing Cash Receipts and Sales	Length of Unit 5 days
STANDARDS COVERED  UNIT BENCHMARKS What do you want students to know, do, and be like?  Accounting for Merchandising Companies (Module 3 & 4)  1. Identify and describe the cost flow assumptions for inventory and explain the impact on the bilance sheet and income statement.  2. Prepare a schedule of cost of goods manufactured, a schedule of cost of goods old, and an income statement for a manufacturer.  3. Explain the accounting methods used to determine the value of accounts receivable in the effect on the income statement for a manufacturer.  4. Record transactions for accounts receivable in the effect on the income statement.  4. Record transactions for accounts receivable in the effect on the income statement.  4. Record transactions for accounts receivable, including unrollectible accounts, write-offs, and recovers.  5. Lesson applications at the end of the chapter.  6. Chapter review worksheet  7. Chapter review worksheet  8. Warm up as entrance questions or exit slips  9. Lesson applications at the end of the chapter.  1. Journalize and post correcting entries affecting customer accounts.  1. Journalize and post correcting entries affecting customer accounts.		Grade Level:	12 <sup>th</sup> grade	Page <u>11</u> of	_16
(Module 3 & 4)  1. Identify and describe the cost flow assumptions for inventory and explain the impact on the balance sheet and income statement.  2. Prepare a schedule of cost of goods manufacturer.  3. Explain the accounting methods used to determine the value of accounts receivable to be reported on the balance sheet and describe the effect on the income statement.  4. Record transactions for accounts receivable indeger.  4. Record transactions for accounts receivable indeger.  5. Lesson applications at the end of the chapter.  6. Chapter review worksheet  7. Chapter review worksheet  7. Chapter test  9. Use dry erase board to display the objective (I canstatement) of the day so everyone can clearly see and I can see who is struggling instruction/lecture/notes and independent work time dependent work time and of the chapter.  9. Use dry erase board to display the objective (I canstatement) of the day  9. Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling instruction/lecture/notes and independent work time dependent work time and of the chapter.  9. Lesson applications at the end of the chapter.  1. Lesson applications at the end of the chapter.  1. Lesson applications at the end of the chapter.  2. Chapter review worksheet  3. Questioning in class during instruction/lecture/notes and independent work time duestions or exit slips  5. Lesson applications at the end of the chapter.  6. Chapter review worksheet  7. Chapter test  9. Worksheets  1. Use dry erase board to display the objective (I canstatement) of the day  1. Use dry erase board to display the objective (I canstatement) of the day  1. Use dry erase board to display the objective (I canstatement) of the day  1. Use dry erase board to display the objective (I canstatement) of the day  1. Use dry erase board to display the objective (I canstatement) of the day  1. Use dry erase board to display the objective (I canstatement) of the day  1. Use dry erase board to display the objective	STANDARDS COVERED	What do you want students to know, do, and	KEY VOCABULARY	ASSESSMENTS  How will you know if benchmarks have been	What possible instructional resources could be
	<ol> <li>Identify and describe the cost flow assumptions for inventory and explain the impact on the balance sheet and income statement.</li> <li>Prepare a schedule of cost of goods manufactured, a schedule of cost of goods sold, and an income statement for a manufacturer.</li> <li>Explain the accounting methods used to determine the value of accounts receivable to be reported on the balance sheet and describe the effect on the income statement.</li> <li>Record transactions for accounts receivable, including uncollectible</li> </ol>	define accounting terms related to posting to ledgersidentify accounting practices related to posting to ledgerspost separate items from a purchases, cash payments, and general journal to an accounts payable ledgerpost separate items from a sales, cash receipts, and general journal to an accounts receivable ledgerpost separate items from a cash payments and general journal to a general ledgerpost special journal column totals to a general ledgerjournalize and post correcting	Accounts payable ledger Accounts receivable ledger Controlling account Schedule of accounts payable Schedule of accounts	cards/lists  2. Chapter notes  3. Questioning in class during instruction/lecture/notes and independent work time  4. Warm up as entrance questions or exit slips  5. Lesson applications at the end of the chapter.  6. Chapter review worksheet	Use dry erase board to display the objective (I canstatement) of the day  Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling  Calculator—Microsoft Excel or computer  Print Material Century 21 Textbook  Online printed resources  Worksheets  Written review sheets  Chapter Quiz  Chapter Test Quickbook Program  Web Resources  www.moneyskill.org

Course Title: _	Accounting	_Unit Title:	Unit 2: Chapter 12, Preparing Payroll Records	_Length of Unit_	3 days
_					

Grade Level: 12<sup>th</sup> grade Page 12 of 16

STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
Calculate employee earnings based on hourly and/or salaried time records  Enter payroll data in a payroll earnings record  Demonstrate familiarity with electronic payroll data entry  Complete a payroll register  Prepare a payroll check and check stub with appropriate information  Record information found on W-4 forms in employee data section  Demonstrate understanding of payroll taxes  Demonstrate understanding of employer payroll liabilities  Journalize payroll entries at end of earnings period in appropriate journals  Demonstrate understanding of processes and functions of various payroll records	I Candefine accounting terms related to payroll recordsidentify accounting practices related to payroll recordscomplete a payroll time cardcalculate payroll taxescomplete a payroll register and an employee earnings recordprepare payroll checks	Salary Pay period Payroll Total earnings Payroll taxes Withholding allowance Social security tax Medicare tax Tax base Payroll register Net pay Employee earnings record	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Use dry erase board to display the objective (I canstatement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test     Quickbook Program  Web Resources  www.moneyskill.org  www.practicalmoneyskills.com

Course Title: <u>Accounting</u>	gUnit Title:U	nit 2: Chapter 13, Payro	oll Accounting, Taxes, Report	Length of Unit 3 days
	Grade Level:	12 <sup>th</sup> grade	Page <u>13</u> of	16
STANDARDS COVERED	UNIT BENCHMARKS What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
Standard 4: Make financial decisions by systematically considering alternatives and consequences  Analyze how taxes affect financial decisions.  Give examples of how decisions made today can affect future opportunities.  Income and Careers  Standard 3: Describe factors affecting takehome pay  Transfer information on "Wage and Tax Statement" (IRS form W-2) and "Interest Income" (IRS form 1099-INT) to "U.S. Individual Income Tax Return" (IRS form 1040) and comparable state income tax form.  Complete "Income Tax Return for Single and Joint Filers with No Dependents" (IRS form 1040EZ) and comparable state income tax form.  Examine the benefits of employer- sponsored savings plans and other options for shifting current income to the future.	I Can define accounting terms related to payroll accounting, taxes, and reports. identify accounting concepts and practices related to payroll accounting, taxes, and reports. analyze payroll transactions and record a payroll. record employer payroll taxes. prepare selected payroll tax reports. pay and record withholding and payroll taxes.	Federal unemployment tax State unemployment tax Adjusted gross income Capital gains Estate tax Exemption Inheritance tax Itemized deductions Standard deduction Taxable income Tax audit Tax credit Tax deduction	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Use dry erase board to display the objective (I canstatement) of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Microsoft Excel or computer  Print Material     Century 21 Textbook     Online printed resources     Worksheets     Written review sheets     Chapter Quiz     Chapter Test     Quickbook Program  Web Resources  www.practicalmoneyskills.com
				*****Practiculinoneyskiis.com

Course Title:	Accounting	_Unit Title:	Unit 3:	Chapter 14, Forming a Corporation	Length of Unit_	5 days
	Grade Level:	12 <sup>th</sup> g	rade	Page <u>14</u> of <u>16</u>	<u>;                                    </u>	

STANDARDS COVERED	UNIT BENCHMARKS  What do you want students to know, do, and be like?	KEY VOCABULARY	SUGGESTED ASSESSMENTS How will you know if benchmarks have been achieved?	POSSIBLE RESOURCES What possible instructional resources could be used?
Record bookkeeping entries for distributing dividends  Recognize and understand the concept of goodwill  Record entries for research and developmental costs  Demonstrate understanding of stocks, dividends, declarations and payments  Record entries for corporations issuing cash dividends  Analyze and project net yearly income	I Can define accounting terms related to financial statements for a merchandising business organized as a corporation. identify accounting concepts and practices related to financial statements for a merchandising business organized as a corporation. prepare an income statement for a merchandising business organized as a corporation. analyze an income statement using component percentages and financial ratios. prepare a statement of stockholders' equity for a merchandising business organized as a corporation. prepare a balance sheet for a merchandising business organized as a corporation.	Net sales Cost of merchandise sold Gross profit on sales Financial ratio Earnings per share Price-earnings ratio Statement of stockholders' equity Par value Current liabilities Long-term liabilities Supporting schedule	<ol> <li>Chapter vocabulary flash cards/lists</li> <li>Chapter notes</li> <li>Questioning in class during instruction/lecture/notes and independent work time</li> <li>Warm up as entrance questions or exit slips</li> <li>Lesson applications at the end of the chapter.</li> <li>Chapter review worksheet</li> <li>Chapter test</li> </ol>	Use television to display the objective of the day     Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling     Calculator—Ti34 Multiview  Print Material     Personal Finance Textbook     Consumer Math Textbook     Online printed resources     Written chapter worksheets     Written review sheets     Chapter test     Quickbooks Programs  Web Resources  www.moneyskill.org  www.practicalmoneyskills.com

Students to know, do, and be like?    Lam.		Course Title: <u>Accounti</u>	ng Unit Title:	Unit 3: Chapter15, Stock M	larket and Distributing Div	idends Length of Unit 3 days
Utilities capital market securities to secure financing for a company.  a. Discuss ways to determine the best financing options for a company.  b. Determine financing options for a company of Discuss the nature of corporate bonds  d. Discuss the nature of corporate bonds  f. Discuss the cost of long-term debt f. Discuss the cost of long-term debt f. Discuss the location for the corporation for a company or corporation of corporation described in the corporation for a company or corporation of the corporation for a company or corporation of the corporation of			Grade Level:	12 <sup>th</sup> grade	Page <u>15</u> of	_16
choose 10 stocks for the Global Scassways to determine the best financing option for a company  b. Determine financing option for a company  c. Discuss the nature of corporate bonds  d. Discuss the nature of corporate bonds  d. Discuss the cost of long-term debt f. Discuss the issuance of stock from a corporation on stock f. Discuss the cost of preferred stock h. Discuss the cost of common stock  L. Calculate the cost of forman stock  L. Calculate the cost of common stock  Explain the role of dividends  b. Explain the nature of dividends  b. Explain the nature of dividends  c. Discuss the nature of dividends  c. Discuss the cost of dividends reviews the sum and the role of dividends reviews and the role of dividends reviews and individends  b. Explain the nature of dividends reviews dividends and dividends reviews the financial Ratio Ra		STANDARDS COVERED	What do you want students to know, do, and	KEY VOCABULARY	ASSESSMENTS  How will you know if benchmarks have been	What possible instructional resources could be
Mel charlosing Business  Net Pay  d. Discuss the residual theory of dividends  Par Value	finan  a.  b.  c.  d.  e.  f.  i.  Explafinan  a.  b.  c.	Discuss ways to determine the best financing option for a company  Determine financing options for a company  Discuss the nature of corporate bonds  Discuss the cost of long-term debt  Determine the cost of long-term debt  Discuss the issuance of stock from a corporation  Calculate the cost of preferred stock  Discuss the cost of common stock  Calculate the cost of common stock  Calculate the cost of common stock  Sin the role of dividends in corporate ce.  Explain forms of dividends  Explain the nature of dividend reinvestment plans (DRIPs)  Describe the effect of a firm's dividend decisions on its external financing requirements  Discuss the residual theory of	choose 10 stocks for the Global Stock Game (GSG) based on their firsthand knowledge or through their friends or relatives about these companies. Then, students should visit the Web site of these companies to learn more about the business of the company. They should use the criteria such as increase of revenue (sales) and earnings (profits) in the past five years to select five of these companies for the GSG.  choose one company in each industry for diversification, meaning not putting all eggs in one basket. If students have problems with the stock symbols for these companies, they can go over Lesson 2 "How Do You Find Stock	as a Corporation: Accrued Adjusting Entries Assessed Value Batch Report Batching Out Board of Directors Book Value Capital stock Closing Entries Contra Account Controlling Account Corporation Cost of merchandise Cost of merchandise Creditor Current Ratio Customer Depreciation Dividends Earnings Federal Unemployment Tax FIFO Financial Ratio Gross Pay Gross Profit Interest Inventory LIFO List Price Lookback Period Markup Maturity Value Medicare Tax Merchandise Merchandising Business Net Pay Net Sales	flash cards/lists  2. Chapter notes  3. Questioning in class during instruction/lecture/note s and independent work time  4. Warm up as entrance questions or exit slips  5. Lesson applications at the end of the chapter.  6. Chapter review worksheet	<ul> <li>Use television to display the objective of the day</li> <li>Use overhead to present notes and examples so everyone can clearly see and I can see who is struggling</li> <li>Calculator—Ti34 Multiview</li> <li>Print Material</li> <li>Personal Finance Textbook</li> <li>Consumer Math Textbook</li> <li>Online printed resources</li> <li>Written chapter worksheets</li> <li>Written review sheets</li> <li>Chapter test</li> <li>Quickbooks Programs</li> <li>Web Resources</li> <li>www.howthemarketworks.com</li> <li>www.moneyskill.org</li> </ul>

e.	Describe the impact of dividends on the value of the firm	Payroll Payroll Register Periodic Inventory	
f.	Explain the nature of a dividend policy	Perpetual Inventory	
	Explain the nature of a dividend policy  Discuss factors to consider when deciding on the form of dividend distribution	Personal Property Point-of-Sale Promissory Note Real Property Retail merchandising business Retained Earnings Salary Sales Discount Sales Return Sales Tax Salvage Value Schedule Share of stock Social Security Tax Special journal State Unemployment Tax Stock record Stockholder Subsidiary Ledger Tax Base Terminal Summary Terms of Sale Trade Discount	
		Vendor Weighted Average Wholesale merchandising business Withholding Allowance	